

**Bollinger, Inc.**

101 JFK Parkway

PO Box 5000

Short Hills, NJ 07078-5000

**For Immediate Release****TO:****For more information: Deborah Meslar, Vice President**Email: [Deb.Meslar@BollingerInsurance.com](mailto:Deb.Meslar@BollingerInsurance.com)

Phone: 973-921-8071

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**Windsor Benefits and James E. Hopgood & Associates  
Merge with Bollinger Insurance****Bollinger Continues Its Merger and Acquisition Strategy**

SHORT HILLS—Bollinger, Inc., the nation's 7<sup>th</sup> largest privately held insurance broker has acquired Windsor Benefit Consultants, Inc. and James E. Hopgood & Associates of Denville, NJ. Both firms' employees will relocate to Bollinger's corporate headquarters in Short Hills, NJ. Jim Hopgood, has been named Senior Vice President of Bollinger.

Jack Windolf, Chairman and CEO of Bollinger, expressed his pleasure with the acquisition by saying, "The reputation of these two firms, Jim Hopgood and his very capable employees, are the key ingredients of this transaction. We are pleased to have the employees of Windsor Benefits and James Hopgood & Associates join us and add their talent to the very extensive capabilities already present at Bollinger."

Bollinger has been very active on the acquisition front in 2006, having acquired MLW Services in New York City and the Hitchner Agency, Tri-County Insurors and Barton F. Sharp Agency in Salem and Cumberland Counties in January. In April, Bollinger acquired Haas & Hass (Voorhees, NJ) and The Surety Source (Voorhees, NJ) both of which recently relocated to Bollinger's Moorestown office. In the last half of 2005, Bollinger acquired the Thomas Fallon Agency (Woodcliff Lake, NJ) and the Rork Agency (Midland Park, NJ), both of which now operate out of Bollinger's Short Hills headquarters.

"We are seeing more acquisition opportunities than ever before," stated Windolf. "Every deal that we have done has a different set of circumstances and motivating factors, but, whatever the reasons, there are more high quality agencies willing to talk to Bollinger than we have seen previously."

In addition to its Short Hills headquarters, Bollinger has branch offices in New York City, Princeton and Moorestown, as well as Pennsville, Elmer and Bridgeton, NJ. With roots dating back to 1876, Bollinger provides business and personal insurance to a wide range of customers, as well as specialty insurance programs for golf and country clubs, amateur sports, and schools and colleges.

For more information on Bollinger, Inc. – [www.BollingerInsurance.com](http://www.BollingerInsurance.com)